Organic Industries of Australia Ltd
Profit & Loss Prev Year Comparison
July 2023 through June 2024

	Jul 23 - Jun 24	Jul 22 - Jun 23
Income		
Membership fees		
Full members		
Large business	1,463.62	3,272.70
Medium business	1,181.82	2,727.24
Small business	527.27	981.81
Foundation	0.00	-454.54
Ordinary	0.00	18.18
Total Full members	3,172.71	6,545.39
Associates		
Medium business	1,363.62	1,590.89
Small business	472.73	327.27
Foundation	0.00	0.00
Ordinary	0.00	0.00
Total Associates	1,836.35	1,918.16
Total Membership fees	5,009.06	8,463.55
Donations	0.00	3,000.00
Total Income	5,009.06	11,463.55
Expense		
Administration costs		
Advertising and mailing list	1,466.39	1,356.76
Memberships and subscriptions	207.71	210.70
Bank and PayPal fees	76.89	103.82
Insurance	1,752.73	1,692.73
Permits,licences,fees	1,671.00	1,957.00
Website	352.56	272.60
Total Administration costs	5,527.28	5,593.61
Workshop expenses	0.00	1,344.54
Total Expense	5,527.28	6,938.15
Net Income	**-518.22**	**4,525.40**

Organic Industries of Australia Ltd
Profit & Loss Prev Year Comparison
July 2023 through June 2024

	$ Change	% Change
Income		
Membership fees		
Full members		
Large business	-1,809.08	-55.30%
Medium business	-1,545.42	-56.70%
Small business	-454.54	-46.30%
Foundation	454.54	100.0%
Ordinary	-18.18	-100.0%
Total Full members	-3,372.68	-51.50%
Associates		
Medium business	-227.27	-14.30%
Small business	145.46	44.50%
Foundation	0.00	0.0%
Ordinary	0.00	0.0%
Total Associates	-81.81	-4.30%
Total Membership fees	-3,454.49	-40.80%
Donations	-3,000.00	-100.0%
Total Income	-6,454.49	-56.30%
Expense		
Administration costs		
Advertising and mailing list	109.63	8.10%
Memberships and subscriptions	-2.99	-1.40%
Bank and PayPal fees	-26.93	-25.90%
Insurance	60.00	3.50%
Permits,licences,fees	-286.00	-14.60%
Website	79.96	29.30%
Total Administration costs	-66.33	-1.20%
Workshop expenses	-1,344.54	-100.0%
Total Expense	-1,410.87	-20.30%
Net Income	**-5,043.62**	**-111.50%**